

Lambda Health System is an ambitious health technology company revolutionizing physical rehabilitation. Our vision is to provide patients and therapists with the next generation of robotic solutions: the fastest therapy setup on market and a patient-targeted treatment, ensuring a high quality and intensity of treatment while lowering the overall cost. Our first products are physical rehabilitation devices for the lower limbs, intended for patients with a neurological, musculoskeletal or geriatric condition. It apply state-of-the-art guidelines but also unique and innovative therapies.

In order to continue our growth, we are looking to hire a:

Clinical Specialist

80-100% | location to be defined

In this role, you will support the commercial, clinical and development successes by providing your clinical expertise, ensuring product credibility, and driving user adoption.

Your activities:

- ▶ Sales process support:
 - ▶ Engage and build strong relationships with end users (physiotherapists, clinicians, physicians)
 - ▶ Generate leads through cold calling and networking at trade shows
 - ▶ Support the creation of clinical and marketing material
 - ▶ Perform on-site product demonstrations
- ▶ On-site training, onboarding and user support
- ▶ Address clinical and technical questions and objections
- ▶ Collect feedback and contribute to product development and improvement
- ▶ Support clinical research activities

Your qualifications

- ▶ Independent, result-oriented and ready to go the extra mile to reach our goals
- ▶ Critical thinker and able to operate in a fast-paced environment
- ▶ Strong customer orientation, great people skills
- ▶ 3 years of relevant job experience as physiotherapist or sport science (ideally neurorehabilitation)
- ▶ A powerful communicator who can inspire enthusiasm for our technology
- ▶ Ready to travel nationally and internationally up to 50% of your time
- ▶ Proficiency in English and German

What we offer

- ▶ An extremely exciting and stimulating work environment
- ▶ A career in a rewarding field with fantastic growth opportunities
- ▶ Variable salary component including on-performance bonus
- ▶ Possible participation in the stock option plan of the company

If you want to join a young and motivated team, if you enjoy a stimulating multidisciplinary start-up environment and are willing to do a bit of overtime to improve the quality of life of thousands of patients around the world, we will be pleased to receive your application form (Cover letter, CV, work references).

Contact us per e-mail: job@lhs-sa.ch